



# Partner Agreement - 2025 Group Programs

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**Valid from January 2025 to December 2025**  
**Between Wilderness Group (WG) & Mountain Travel Sobek (MTSI)**

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## Planning Process and Intellectual Property

Wilderness Group works on a 2 year planning cycle in order to secure the capacity required from accommodation partners. At the point of the annual review of this agreement, both parties commit to working together for the next 2 years, barring unforeseen circumstances. If either party has any reason to reconsider the working relationship, it should be raised with the other party at the earliest possible opportunity. ~~If the working relationship ends for any reason, the trip itineraries remain the Intellectual Property of the Wilderness Group.~~





12 FEB 2025

## Minimum Traveller Numbers on a Departure

The standard minimum group size for a departure to be confirmed is 5 clients, so if a departure has 5 clients booked onto it, WG will assume that the departure is confirmed to run. If MTSI wishes to confirm a departure which has less than 5 clients booked onto it, MTSI must let WG know as soon as possible and the pricing will be adjusted accordingly. Prices will increase with a group size of 4 or less.

If a departure reaches the minimum number of clients to confirm the trip, then subsequently there is a cancellation that brings the trip below the minimum number, MTSI must let WG know as soon as possible whether the trip is still confirmed or not.

<b>Date</b>	12 February 2025	<b>Date</b>	24 January 2025
<b>Name</b>	Leah Reilley	<b>Name</b>	Roisin Murray
<b>Partner</b>	Mountain Travel Sobek	<b>Vendor</b>	Wilderness Group
<b>Signature</b>		<b>Signature</b>	
<b>Position</b>	Program Director, Europe	<b>Position</b>	Partner Account Manager

## Departures

<b>Program:</b> Hiking Ireland North to South				
<b>No of Departures:</b> 8				
<b>Max Group Size:</b> 16				
<b>Max no of single-occupancy rooms:</b> 3				
Departure Code	Start Date	No. days	End Date	Number of nights Accommodations Allocated
25WIAD_MTSI_0405	04 May	12	15 May	3 nights - Bishops Gate Hotel 2 nights - Westport Plaza 2 nights - The Twelve Hotel 2 nights - Dingle Benners Hotel 2 nights - Great Southern Hotel
25WIAD_MTSI_2505	25 May	12	05 June	As above
25WIAD_MTSI_0806	08 June	12	19 June	As above
25WIAD_MTSI_2906	29 June	12	10 July	As above
25WIAD_MTSI_2707	27 July	12	07 August	As above
25WIAD_MTSI_1008	10 August	12	21 August	As above
25WIAD_MTSI_2408	24 August	12	04 September	As above
25WIAD_MTSI_0709	07 September	12	18 September	As above

## Key Dates

Departure start date	Cancel or Confirm	Release of any unsold rooms	Invoice payment due, Deadline to send all traveler info	Final payment required by
<b>04 May</b>	03 February <i>90 days prior</i>	23 February <i>70 days prior</i>	20 March <i>45 days prior</i>	04 April <i>30 days prior</i>
<b>25 May</b>	24 February <i>90 days prior</i>	16 March <i>70 days prior</i>	10 April <i>45 days prior</i>	25 April <i>30 days prior</i>
<b>08 June</b>	10 March <i>90 days prior</i>	30 March <i>70 days prior</i>	24 April <i>45 days prior</i>	9 May <i>30 days prior</i>
<b>29 June</b>	31 March <i>90 days prior</i>	20 April <i>70 days prior</i>	15 May <i>45 days prior</i>	30 May <i>30 days prior</i>

<b>27 July</b>	28 April <i>90 days prior</i>	18 May <i>70 days prior</i>	12 June <i>45 days prior</i>	27 June <i>30 days prior</i>
<b>10 August</b>	12 May <i>90 days prior</i>	1 June <i>70 days prior</i>	26 June <i>45 days prior</i>	11 July <i>30 days prior</i>
<b>24 August</b>	26 May <i>90 days prior</i>	15 June <i>70 days prior</i>	10 July <i>45 days prior</i>	25 July <i>30 days prior</i>
<b>07 September</b>	9 June <i>90 days prior</i>	29 June <i>70 days prior</i>	24 July <i>45 days prior</i>	8 August <i>30 days prior</i>

## Net Pricing 2025

Group Size	Price per person (EUR)
<b>4 clients</b>	€6600
<b>5 - 12 clients</b>	€5400
<b>13 - 16 clients</b>	€5300
<b>Single Supplement</b>	€765

## Payment

Our preferred method of payment is Bank Transfer and all payments to Wilderness Group (including Wilderness Scotland and Wilderness England), must be made in GBP. Payments to Wilderness Ireland, must be made in EUR.

## Cancellation Terms

Cancellation day prior terms	91 days or more prior	90-61 days prior	60-46 days prior	45 days or less prior
<b>Charge</b>	No charge	25%	50%	100%

- Any cancellations must be notified in writing to the account manager
- WG will treat any bookings as canceled from the date which the written notification is received