

# Full Quote

## **BASE PRICE**

Trip Cost of Services	£17,132	
Wilderness Service Fee	£1,713	10.0%
<b>Trip + Wilderness Fee</b>	<b>£18,845</b>	

## **OTHER CHARGES**

UK VAT	£0
Conservation Contribution	£75
Agent Commission	£0
<b>Total Other Charges</b>	<b>£75</b>

<b>TOTAL PRICE</b>	<b>£18,920</b>
Sales Price Per Person	£3,784

Single Room Supplement Per Person	
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## **Base Price - Cost Breakdown**

Category	Description	Price Breakdown
ACCOM		0
	Fife Arms - Victoriana Suite	6,633
ACCOM Total		6,633
ACTIVITY		0
	Castle Entries	350
	Private Braemar Activities	2,215
	Private Edinburgh Activities	2,835
ACTIVITY Total		5,400
AGENT COMMISSION Total		0
Category	Description	0
Category Total		0
GUIDE COST		0
	Guide Activity Costs (with clients)	77
	Guide Rate & Vehicle	4,000
	Private Edinburgh Guide	700
GUIDE COST Total		4,777
OTHER FOOD & DRINK		0
OTHER FOOD & DRINK Total		0
TRANSPORT		0
	Airport Transfer - Luxury MPV	230
TRANSPORT Total		230
UK VAT Total		0

WILDERNESS CONSERVATION CONTRIBUTION Total	75
WILDERNESS OPERATING FEES Total	1,713
<b>Grand Total</b>	<b>18,828</b>